

Managed		Pelican (UK Equity)											
Investment Objective To maximise the overall return from investments covering the UK and overseas equities, gilt-edged and fixed interest stock and property		Investment Objective To achieve long-term capital growth by investing mainly in UK companies											
Invests into	Scottish Widows UK All Share Tracker Aberdeen Enhanced Index, Bond, Cash and Property Funds	Invests into	Aberdeen UK Equity Enhanced Index Fund										
Level of Risk	Medium	Level of Risk	Medium										
Annual Charge	0.75%	Annual Charge	0.75%										
Cumulative Performance to 31 December 2017		Cumulative Performance to 31 December 2017											
	Over 3 Years	Over 5 Years											
Fund	28.8%	57.8%											
Sector	27.4%	52.0%											
Quartile Ranking	2nd	2nd											
Far Eastern		International											
Investment Objective To achieve long-term capital growth by investing mainly in Far Eastern companies (excluding Japanese)		Investment Objective To achieve capital growth in the long-term by investing in a diversified global portfolio of companies											
Invests into	Aberdeen UK Asia Pacific Equity Enhanced Index Fund	Invests into	Aberdeen World Equity Enhanced Index Fund										
Level of Risk	Medium to High	Level of Risk	Medium to High										
Annual Charge	0.75%	Annual Charge	0.75%										
Cumulative Performance to 31 December 2017		Cumulative Performance to 31 December 2017											
	Over 3 Years	Over 5 Years											
Fund	53.9%	67.6%											
Sector	50.7%	64.0%											
Quartile Ranking	2nd	2nd											
Fund of Investment Trusts		Level of Risk											
Investment Objective To achieve capital growth in the long-term by investing mainly in investment trust companies		<table border="1"> <tr> <td>Low</td> <td>Capital security is a priority, limited growth</td> </tr> <tr> <td>Low to Medium</td> <td>Some capital security alongside the possibility of long-term investment growth</td> </tr> <tr> <td>Medium</td> <td>Long-term growth is the priority, based on a wider spread of investment sectors</td> </tr> <tr> <td>Medium to High</td> <td>A narrower investment sector and the funds can go up and down by greater amounts</td> </tr> <tr> <td>High</td> <td>Potential for high long-term growth but also the highest risk of capital loss</td> </tr> </table>		Low	Capital security is a priority, limited growth	Low to Medium	Some capital security alongside the possibility of long-term investment growth	Medium	Long-term growth is the priority, based on a wider spread of investment sectors	Medium to High	A narrower investment sector and the funds can go up and down by greater amounts	High	Potential for high long-term growth but also the highest risk of capital loss
Low	Capital security is a priority, limited growth												
Low to Medium	Some capital security alongside the possibility of long-term investment growth												
Medium	Long-term growth is the priority, based on a wider spread of investment sectors												
Medium to High	A narrower investment sector and the funds can go up and down by greater amounts												
High	Potential for high long-term growth but also the highest risk of capital loss												
Invests into	Halifax Fund of Investment Trusts Fund	Unit prices on all funds can go down as well as up. Our website www.equitable.co.uk provides useful information on risk levels, fund sector, fund fact sheets and a guide to our funds.											
Level of Risk	Medium to High												
Annual Charge	0.75%												
Cumulative Performance to 31 December 2017													
	Over 3 Years	Over 5 Years											
Fund	50.4%	97.9%											
Sector	44.0%	87.5%											
Quartile Ranking	1st	2nd											

UK All Share Tracker

Investment Objective

To match as closely as possible, subject to the effect of charges, the capital performance and net income yield of the FTSE All Share index

Invests into	Aberdeen UK All Share Tracker
Level of Risk	Medium
Annual Charge	0.50%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	31.1%	58.0%
Sector	28.9%	60.6%
Quartile Ranking	2nd	3rd

European

Investment Objective

To achieve capital growth in the long-term by investing mainly in European companies excluding the UK

Invests into	Aberdeen European Equity Enhanced Index Fund
Level of Risk	Medium to High
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	49.1%	90.2%
Sector	48.2%	85.2%
Quartile Ranking	2nd	2nd

Money

Investment Objective

To invest in short term deposit instruments and preserve capital

Invests into	Aberdeen Liquidity Sterling Fund
Level of Risk	Low
Annual Charge	0.50%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	-0.1%	-0.1%
Sector	-0.2%	-0.5%
Quartile Ranking	2nd	2nd

North American

Investment Objective

To achieve capital growth in the long-term by investing mainly in North American companies

Invests into	Aberdeen North America Equity Enhanced Index
Level of Risk	Medium to High
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	51.2%	144.1%
Sector	49.3%	128.5%
Quartile Ranking	2nd	1st

Gilt and Fixed Interest

Investment Objective

To produce a high level of income with the possibility of capital growth if, for example, interest rates fall, by active investment in gilt-edged and other fixed interest investments, including money on deposit

Invests into	Aberdeen Sterling Government Bond Fund
Level of Risk	Low to Medium
Annual Charge	0.50%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	11.0%	18.3%
Sector	9.7%	16.6%
Quartile Ranking	2nd	2nd

Property

Investment Objective

To provide investors with a combination of income and growth of capital consistent with a diversified commercial property portfolio. The fund will generally invest in UK commercial property (see notes)

Invests into	Aberdeen UK Property Fund
Level of Risk	Medium to High
Annual Charge	1%**

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	10.0%	34.0%
Sector	17.5%	43.5%
Quartile Ranking	4th	3rd

**additional costs of managing the properties and valuation fees means the total expenses including charges is currently 1.29%