

<b>Managed</b>		<b>Pelican (UK Equity)</b>											
<p><b>Investment Objective</b></p> <p>To maximise the overall return from investments covering the UK and overseas equities, gilt-edged and fixed interest stock and property</p>		<p><b>Investment Objective</b></p> <p>To achieve long-term capital growth by investing mainly in UK companies</p>											
<b>Invests into</b>	Scottish Widows UK All Share Tracker Aberdeen Enhanced Index, Bond, Cash and Property Funds	<b>Invests into</b>	Aberdeen UK Equity Enhanced Index Fund										
<b>Level of Risk</b>	Medium	<b>Level of Risk</b>	Medium										
<b>Annual Charge</b>	0.75%	<b>Annual Charge</b>	0.75%										
<b>Cumulative Performance to 31 March 2018</b>		<b>Cumulative Performance to 31 March 2018</b>											
	<b>Over 3 Years</b>	<b>Over 5 Years</b>											
<b>Fund</b>	16.5%	37.5%											
<b>Sector</b>	15.3%	34.3%											
<b>Quartile Ranking</b>	2nd	2nd											
<b>Far Eastern</b>		<b>International</b>											
<p><b>Investment Objective</b></p> <p>To achieve long-term capital growth by investing mainly in Far Eastern companies (excluding Japanese)</p>		<p><b>Investment Objective</b></p> <p>To achieve capital growth in the long-term by investing in a diversified global portfolio of companies</p>											
<b>Invests into</b>	Aberdeen UK Asia Pacific Equity Enhanced Index Fund	<b>Invests into</b>	Aberdeen World Equity Enhanced Index Fund										
<b>Level of Risk</b>	Medium to High	<b>Level of Risk</b>	Medium to High										
<b>Annual Charge</b>	0.75%	<b>Annual Charge</b>	0.75%										
<b>Cumulative Performance to 31 March 2018</b>		<b>Cumulative Performance to 31 March 2018</b>											
	<b>Over 3 Years</b>	<b>Over 5 Years</b>											
<b>Fund</b>	34.7%	46.9%											
<b>Sector</b>	31.6%	43.4%											
<b>Quartile Ranking</b>	2nd	2nd											
<b>Fund of Investment Trusts</b>		<b>Level of Risk</b>											
<p><b>Investment Objective</b></p> <p>To achieve capital growth in the long-term by investing mainly in investment trust companies</p>		<table border="1"> <tr> <td>Low</td> <td>Capital security is a priority, limited growth</td> </tr> <tr> <td>Low to Medium</td> <td>Some capital security alongside the possibility of long-term investment growth</td> </tr> <tr> <td>Medium</td> <td>Long-term growth is the priority, based on a wider spread of investment sectors</td> </tr> <tr> <td>Medium to High</td> <td>A narrower investment sector and the funds can go up and down by greater amounts</td> </tr> <tr> <td>High</td> <td>Potential for high long-term growth but also the highest risk of capital loss</td> </tr> </table>		Low	Capital security is a priority, limited growth	Low to Medium	Some capital security alongside the possibility of long-term investment growth	Medium	Long-term growth is the priority, based on a wider spread of investment sectors	Medium to High	A narrower investment sector and the funds can go up and down by greater amounts	High	Potential for high long-term growth but also the highest risk of capital loss
Low	Capital security is a priority, limited growth												
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Medium to High	A narrower investment sector and the funds can go up and down by greater amounts												
High	Potential for high long-term growth but also the highest risk of capital loss												
<b>Invests into</b>	Halifax Fund of Investment Trusts Fund	<p>Unit prices on all funds can go down as well as up.</p> <p>Our website <a href="http://www.equitable.co.uk">www.equitable.co.uk</a> provides useful information on risk levels, fund sector, fund fact sheets and a guide to our funds.</p>											
<b>Level of Risk</b>	Medium to High												
<b>Annual Charge</b>	0.75%												
<b>Cumulative Performance to 31 March 2018</b>													
	<b>Over 3 Years</b>	<b>Over 5 Years</b>											
<b>Fund</b>	35.9%	67.4%											
<b>Sector</b>	26.4%	56.4%											
<b>Quartile Ranking</b>	1st	1st											

### UK All Share Tracker

#### Investment Objective

To match as closely as possible, subject to the effect of charges, the capital performance and net income yield of the FTSE All Share index

Invests into	Aberdeen UK All Share Tracker
Level of Risk	Medium
Annual Charge	0.50%

#### Cumulative Performance to 31 March 2018

	Over 3 Years	Over 5 Years
Fund	16.5%	33.8%
Sector	14.2%	36.4%
Quartile Ranking	2nd	3rd

### European

#### Investment Objective

To achieve capital growth in the long-term by investing mainly in European companies excluding the UK

Invests into	Aberdeen European Equity Enhanced Index Fund
Level of Risk	Medium to High
Annual Charge	0.75%

#### Cumulative Performance to 31 March 2018

	Over 3 Years	Over 5 Years
Fund	27.7%	65.0%
Sector	25.7%	59.3%
Quartile Ranking	2nd	2nd

### Money

#### Investment Objective

To invest in short term deposit instruments and preserve capital

Invests into	Aberdeen Liquidity Sterling Fund
Level of Risk	Low
Annual Charge	0.50%

#### Cumulative Performance to 31 March 2018

	Over 3 Years	Over 5 Years
Fund	-0.1%	-0.1%
Sector	-0.2%	-0.6%
Quartile Ranking	3rd	3rd

### North American

#### Investment Objective

To achieve capital growth in the long-term by investing mainly in North American companies

Invests into	Aberdeen North America Equity Enhanced Index
Level of Risk	Medium to High
Annual Charge	0.75%

#### Cumulative Performance to 31 March 2018

	Over 3 Years	Over 5 Years
Fund	34.5%	92.7%
Sector	31.7%	81.3%
Quartile Ranking	2nd	1st

### Gilt and Fixed Interest

#### Investment Objective

To produce a high level of income with the possibility of capital growth if, for example, interest rates fall, by active investment in gilt-edged and other fixed interest investments, including money on deposit

Invests into	Aberdeen Sterling Government Bond Fund
Level of Risk	Low to Medium
Annual Charge	0.50%

#### Cumulative Performance to 31 March 2018

	Over 3 Years	Over 5 Years
Fund	7.9%	17.8%
Sector	6.9%	15.6%
Quartile Ranking	2nd	2nd

### Property

#### Investment Objective

To provide investors with a combination of income and growth of capital consistent with a diversified commercial property portfolio. The fund will generally invest in UK commercial property (see notes)

Invests into	Aberdeen UK Property Fund
Level of Risk	Medium to High
Annual Charge	1%**

#### Cumulative Performance to 31 March 2018

	Over 3 Years	Over 5 Years
Fund	9.5%	35.4%
Sector	16.6%	45.3%
Quartile Ranking	4th	3rd

\*\*additional costs of managing the properties and valuation fees means the total expenses including charges is currently 1.29%